

# VIETNAM DAILY

## [Market Commentary]

Vietnam's stock market rallied as the General Statistics Office estimated that the index of industrial production (IIP) in October 2021 increased 6.9% MoM and 10M21 consumer price index (CPI) grew 1.81% YoY, the lowest recorded since 2016

## [Futures/ETFs]

Futures contracts increased on the news that October industrial production improved

## [Market Movers]

VHM, HSG

October 29, 2021

	Index	Chg (%, bp)
Ho Chi Minh	1,444.27	+0.44
VN30	1,532.35	+0.20
VN30 futures	1,533.70	+0.09
Hanoi	412.12	+0.26
HNX30	661.54	+0.56
UPCoM	105.38	+0.96
USD/VND	22,752	-0.02
10-yr govt bond (%)	2.15	+1
Overnight rate (%)	0.66	+9
Oil (WTI, \$)	82.72	-0.11
Gold (LME, \$)	1,796.35	-0.14



# Market Commentary

**VNIndex** 1,444.27P (+0.44%)  
**Volume (mn shrs)** 982.0 (+23.7%)  
**Value (U\$m)** 1,269.3 (+10.3%)

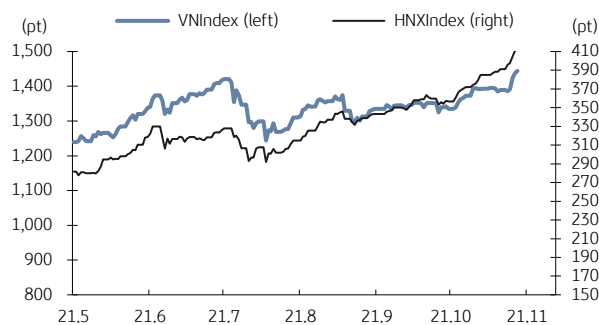
**HNXIndex** 412.12P (+0.26%)  
**Volume (mn shrs)** 153.7 (-7.9%)  
**Value (U\$m)** 141.6 (-18.2%)

**UPCoM** 105.38P (+0.96%)  
**Volume (mn shrs)** 154.1 (+24.4%)  
**Value (U\$m)** 99.4 (-6.9%)

**Net foreign buy (U\$m)** +1.2

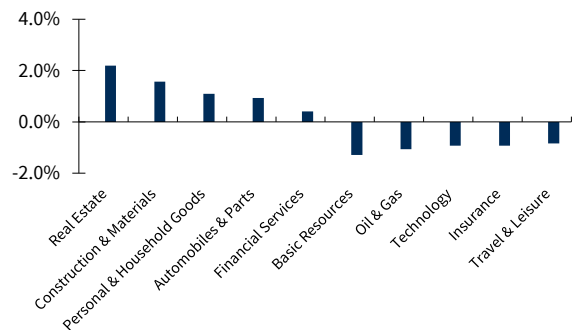
Vietnam's stock market rallied as the General Statistics Office estimated that the index of industrial production (IIP) in October 2021 increased 6.9% MoM and 10M21 consumer price index (CPI) grew 1.81% YoY, the lowest recorded since 2016. October fishery production was 798.1 thousand tons (+0.1% YoY), of which aquaculture production reached 492.1 thousand tons (+0.9% YoY), helping fishery stocks gain at Nam Viet Corporation (ANV, +2.3%), Minh Phu Seafood (MPC, +0.7%). VinHomes (VHM, +5.6%) outperformed after the parent company announced a profit of VND11,167 billion (+84% YoY) despite strict distancing measures against COVID-19. Foreign investors were net buyers, focusing on Vinhomes (VHM, +5.6%), ETF SSIAM VNFIN LEAD (FUESSVFL, +0.2%), Commercial Bank for Industry and Trade (CTG, +0.6%).

VN Index & HNX Index



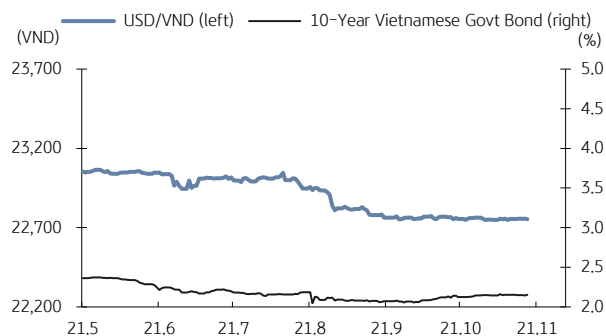
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



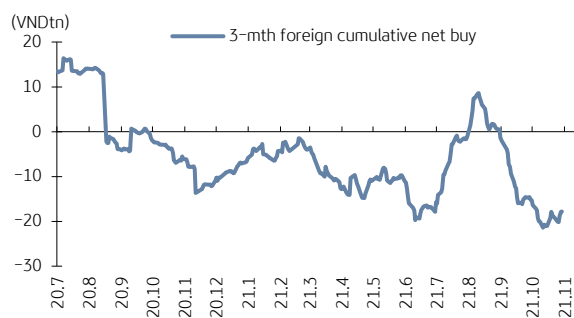
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

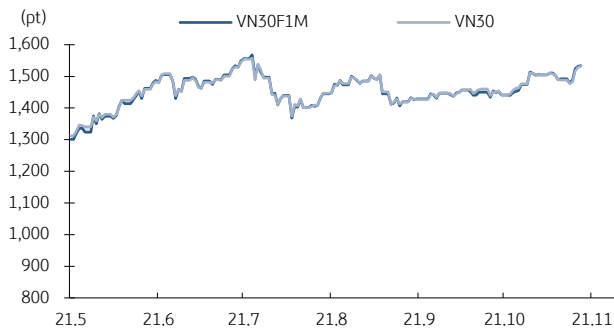
# Futures/ETFs

<b>VN30</b>	<b>1,532.35P (+0.20%)</b>
<b>VN30 futures</b>	<b>1,533.7P (+0.09%)</b>
<b>Open</b>	<b>1,532.0P</b>
<b>High</b>	<b>1,540.0P</b>
<b>Low</b>	<b>1,526.5P</b>

Futures contracts increased on the news that October industrial production improved. Basis opened at -0.53 bps, then rebounded to peak at 9.23 bps before closing at 1.35 bps. Foreign investors were net sellers with unchanged liquidity.

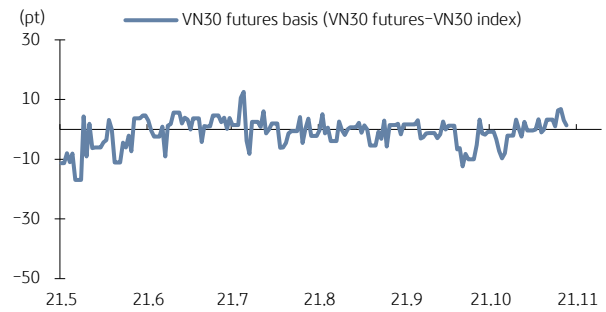
**Contracts**            **148,524 (-1.3%)**

**VN30 futures & VN30 index**



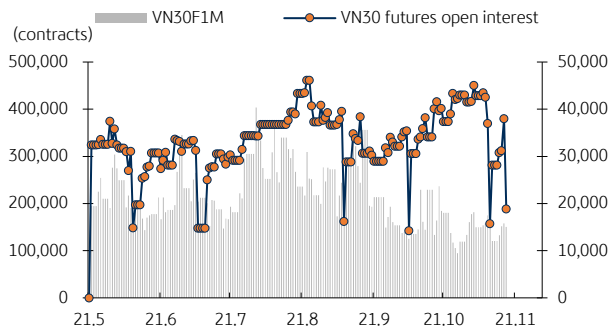
Source: Bloomberg, KB Securities Vietnam

**Front month VN30 futures basis**



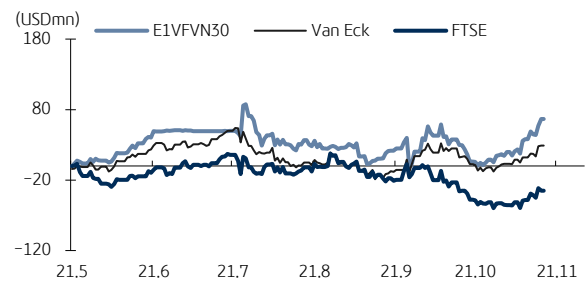
Source: Bloomberg, KB Securities Vietnam

**VN30 futures volume & open interest**



Source: Bloomberg, KB Securities Vietnam

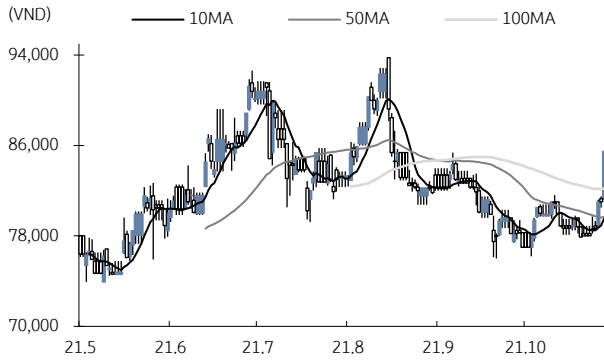
**Vietnam ETFs - 3-mth cumulative net buy**



Source: FinPro, KB Securities Vietnam

## Market Movers

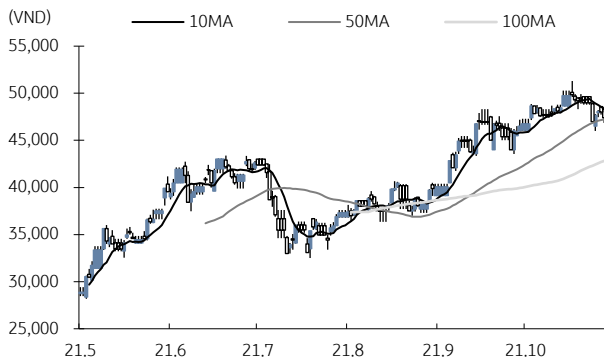
### Vinhomes (VHM)



Source: Bloomberg, KB Securities Vietnam

- VHM closed up 5.6% to VND85,500
- VHM announced 3Q consolidated profit of the parent company at VND11,167 billion (+84% YoY) on revenue of VND20,679 billion (-22% YoY). High profit margin from the transfer of numerous low-rise apartments contributed to a significant increase in earnings. Besides, VHM maintained stable business operations thanks to the transformation from traditional sales to online sales.

### Hoa Sen Group (HSG)



Source: Bloomberg, KB Securities Vietnam

- HSG closed down 1.3% to VND47,400
- HSG's 4Q earnings of the fiscal year 2020-2021 reached VND940 billion (doubling that of the same period) on revenue of VND15,797 billion (+89% YoY). During the period, despite the complicated developments of the pandemic, HSG's consumption reached 559,578 tons (+9% YoY) thanks to boosted exports amid decline in domestic consumption.

# KBSV Model Portfolio

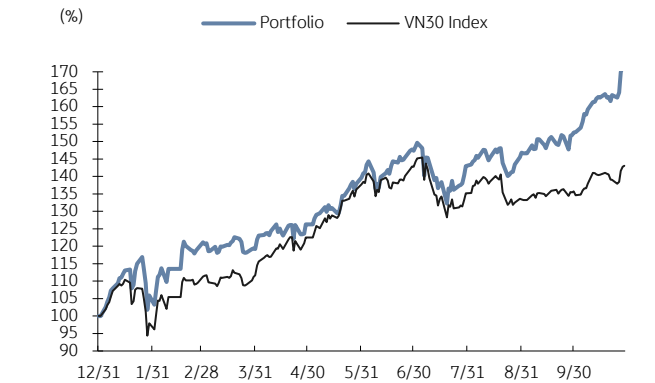
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.20%	-0.42%
Cum. return	43.11%	71.01%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/10/29	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	131,400	-0.5%	70.1%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
Nam Long Invest (NLG)	19/06/03	58,000	-2.8%	137.2%	- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan Jewelry (PNJ)	19/03/22	104,000	2.4%	35.7%	- Strong pipeline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Military Bank (MBB)	18/12/18	28,500	0.0%	126.4%	- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan market
Refrig Elec Eng (REE)	18/10/11	74,800	-16%	120.0%	- Office lease management & E-to-wn Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	96,900	-1.1%	232.9%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CA - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	01/31/2020	31,500	0.6%	66.6%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
PV Gas (GAS)	20/12/11	124,500	-0.4%	69.6%	- Gain benefit from growing LNG demand - Expectation on global oil price recovery - Attractive valuation
Hoa Pha Group (HPG)	19/12/04	57,100	-16%	294.5%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	48,650	0.7%	255.1%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
VHM	5.6%	22.8%	158.2
FUESSVFL	0.2%	96.6%	149.3
CTG	0.6%	24.4%	70.7
VCB	0.1%	23.5%	65.5
TNH	2.9%	12.7%	48.5

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
NLG	-2.9%	40.5%	-115.6
PAN	0.9%	23.6%	-95.5
VRE	0.7%	30.0%	-123.1
HPG	-1.6%	24.9%	-114.0
CSV	6.9%	5.2%	-26.2

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
CEO	4.2%	17.0%	1.4
IDJ	3.1%	1.3%	1.0
NDN	-0.8%	1.1%	0.8
L14	5.6%	0.0%	0.5
PVS	0.7%	7.9%	0.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
THD	0.1%	1.6%	-20.3
HUT	3.2%	2.6%	-5.1
VCS	1.4%	3.7%	-3.4
BII	-5.9%	0.0%	-2.7
LHC	9.5%	19.8%	-1.4

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Utilities	8.6%	BVH, BMI
Construction & Materials	7.3%	GAS, POW
Insurance	7.3%	VGC, DPG
Real Estate	6.7%	VHM, VIC
Automobiles & Parts	4.5%	TCH, HHS

Top 5 worst performers	Chg (%)	Key stocks
Travel & Leisure	-1.7%	HVN, VNS
Basic Resources	0.4%	HSG, POM
Media	1.5%	ADG, PNC
Technology	2.0%	PME, DMC
Health Care	2.2%	PVD, PLX

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Utilities	16.2%	GAS, POW
Construction & Materials	13.9%	VGC, DPG
Real Estate	12.8%	VHM, VIC
Insurance	12.2%	BVH, BMI
Chemicals	11.4%	GVR, DPM

Top 5 worst performers	Chg (%)	Key stocks
Travel & Leisure	1.5%	HVN, SCS
Health Care	2.0%	PME, VMD
Retail	4.1%	DGW, AST
Food & Beverage	4.7%	NAF, DAT
Banks	5.0%	TCB, EIB

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	199,479 (8.8)	22.5	61.0	61.2	14.7	5.0	5.7	4.0	3.7	0.8	4.4	10.5	-0.4
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	441,881 (19.4)	26.6	11.0	10.4	35.9	32.9	27.1	3.2	2.5	5.6	9.6	9.3	24.2
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	170,439 (7.5)	17.8	28.6	19.6	-7.6	7.1	10.4	2.4	2.3	0.6	1.8	10.2	-0.6
	NVL	NOVA LAND INVES	60,068	86,712 (3,768)	281,529 (12.4)	31.3	37.7	20.1	6.7	19.4	17.4	4.6	3.6	1.4	5.8	7.2	127.3
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	134,920 (5.9)	11.6	30.4	22.0	18.0	12.3	14.7	3.5	2.9	3.0	12.0	22.6	91.5
	DXG	DATXANH GROUP	21,130	12,594 (547)	146,378 (6.4)	13.9	14.8	10.1	-	14.5	18.5	2.0	1.7	0.2	7.3	26.8	74.1
Banks	VCB	BANK FOR FOREIGN	102,000	378,305 (16,441)	101,523 (4.5)	6.3	18.5	14.5	11.7	19.7	20.1	3.2	2.5	0.1	3.9	-0.5	0.1
	BID	BANK FOR INVESTM	43,400	174,556 (7,586)	52,659 (2.3)	12.7	17.9	12.7	-5.3	13.2	16.8	1.9	1.8	4.1	5.6	4.0	-13.4
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	694,426 (30.5)	0.0	10.8	9.1	14.3	20.4	20.0	2.0	1.6	-0.4	-1.3	4.5	63.8
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	302,372 (13.3)	1.4	9.7	7.9	61.1	18.5	20.3	1.4	1.3	0.6	6.2	3.6	17.7
	VPB	VIETNAM PROSPERI	22,944	101,381 (4,406)	408,066 (17.9)	0.0	13.3	11.3	18.8	18.5	16.6	2.2	1.8	-1.4	2.3	3.8	110.7
	MBB	MILITARYCOMMERC	19,407	73,327 (3,187)	286,387 (12.6)	0.0	9.0	7.4	14.6	22.1	22.3	1.6	1.4	0.0	2.2	2.5	68.8
	HDB	HDBANK	20,400	40,641 (1,766)	60,027 (2.6)	4.2	9.3	8.0	23.3	22.2	21.5	1.7	-	-1.2	2.9	-0.6	32.9
	STB	SACOMBANK	18,600	33,548 (1,458)	335,691 (14.8)	14.0	18.3	13.4	26.5	10.3	12.6	1.5	1.3	-0.4	1.5	3.1	57.4
	TPB	TIENPHONGCOMME	27,850	28,732 (1,249)	228,815 (10.1)	0.0	10.6	8.9	37.5	22.6	20.3	2.0	1.6	1.0	3.8	8.3	67.4
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	6,363 (0.3)	0.2	-	-	27.3	-	-	-	-	-	-4.7	-3.8	-4.3
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	104,578 (4.6)	21.0	27.2	26.2	15.8	8.7	8.6	2.3	2.1	-1.4	7.3	11.6	-2.0
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	43,075 (1.9)	14.2	19.0	19.6	9.1	12.0	12.0	2.1	1.9	-1.1	10.1	11.4	79.6
Securities	SSI	SSI SECURITIES C	21,998	19,947 (867)	383,664 (16.9)	55.4	15.5	13.9	-3.2	17.3	17.7	-	-	-0.7	3.3	1.0	85.2
	VCI	VIETCAPITAL SEC	27,500	9,108 (396)	269,664 (11.9)	71.9	-	-	-4.0	-	-	-	-	0.3	3.6	7.6	120.3
	HCM	HOCHIMINH CITY	22,265	8,907 (387)	162,893 (7.2)	52.4	-	-	-25.5	-	-	-	-	-1.3	1.9	-4.8	59.6
	VND	VNDIRECTSECURIT	17,211	5,734 (249)	330,335 (14.5)	27.2	12.5	21.1	36.3	-	-	4.2	3.8	1.2	9.2	12.2	203.6
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	285,401 (12.5)	42.1	19.1	17.6	4.0	32.8	34.1	5.8	5.6	0.1	0.2	1.2	-16.6
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	21,214 (0.9)	36.9	24.0	19.9	7.3	21.2	23.0	4.6	4.1	-2.5	2.6	2.4	-17.7
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	131,918 (5.8)	16.5	51.8	30.5	-51.9	18.1	22.9	9.1	7.1	-0.5	7.7	7.0	69.7
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	33,434 (1.5)	48.8	-	-	-	-	-	-	-	-1.7	0.1	4.2	-48.5
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	114,104 (5.0)	11.0	-	37.0	-88.5	0.4	16.2	-	-	-1.1	0.2	2.7	5.6
	GMD	GEMADEPT CORP	33,100	9,976 (434)	175,769 (7.7)	10.8	30.5	21.1	-57.0	9.3	12.6	2.6	2.3	0.0	5.2	7.5	60.4
	CII	HOCHIMINH CITY	22,600	5,398 (235)	94,122 (4.1)	38.4	41.8	13.3	65.7	3.1	8.4	1.3	1.2	1.1	14.0	27.6	4.9
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	53,776 (2.4)	46.4	-	-	-92.4	-	-	-	-	-0.5	0.2	7.3	121.3
	GEX	GELEXGROUP JSC	17,224	10,411 (452)	158,038 (6.9)	37.7	-	-	-13.2	12.1	12.7	-	-	6.3	13.8	21.0	55.8
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	20,706 (0.9)	3.6	36.6	17.8	-52.4	1.8	3.7	0.6	0.6	0.6	2.0	5.0	-7.5
	REE	REE	59,600	18,419 (800)	48,417 (2.1)	0.0	14.1	11.8	-4.5	13.2	14.1	1.7	1.7	-1.6	-1.6	14.9	52.8

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	251,756 (11.1)	46.1	26.0	21.1	-17.5	18.5	21.3	4.7	4.3	-0.4	11.1	28.6	43.8
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	30,276 (1.3)	31.4	17.5	13.0	-10.5	11.1	13.6	1.6	1.7	-1.1	1.1	12.7	-4.7
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	7,004 (0.3)	34.1	18.1	10.8	-5.1	7.9	13.9	1.5	1.5	1.1	2.4	0.9	-4.7
Materials	HPG	HOA PHAT GRP JSC	32,481	145,287 (6,314)	1,500,011 (65.9)	18.0	8.0	8.0	21.9	41.1	29.5	2.7	2.0	-1.6	0.7	7.1	86.0
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	333,505 (14.7)	36.5	16.4	21.4	-0.5	15.7	10.6	2.2	2.1	0.0	5.3	38.2	160.6
	DCM	PETROCA MAU FER	13,650	7,226 (314)	215,608 (9.5)	46.5	22.2	20.9	-4.5	13.3	13.6	2.7	2.5	-0.6	0.3	34.5	137.9
	HSG	HOA SEN GROUP	22,636	11,063 (481)	471,533 (20.7)	38.9	5.3	7.0	67.9	47.7	26.8	2.2	1.7	-1.3	-3.3	3.3	135.4
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	92,409 (4.1)	97.2	-	-	17.2	-	-	-	-	1.8	6.5	9.6	31.4
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	99,318 (4.4)	4.6	18.4	16.1	-51.0	16.3	17.3	3.2	3.2	-1.3	2.3	4.0	-0.9
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	237,568 (10.4)	39.9	821.9	26.2	-11.9	0.0	3.4	0.9	0.8	0.2	2.6	26.4	73.1
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	125,159 (5.5)	35.9	11.7	10.7	1.2	14.7	13.8	1.6	1.4	-1.4	1.0	8.0	78.2
Consumer discretionary	MWG	MOBILEWORLD INV	93,000	65,024 (2,826)	181,202 (8.0)	0.0	19.5	15.1	13.7	24.7	27.4	4.3	3.7	-0.5	3.0	2.8	65.8
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	65,072 (2.9)	0.0	22.5	18.3	2.4	19.8	22.2	4.3	3.7	2.4	5.1	11.5	28.4
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	3,013 (0.1)	70.6	-	-	-	-	-	-	-	0.0	5.9	6.3	-65.0
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	76,409 (3.4)	30.3	43.0	26.7	-75.2	8.0	12.1	3.3	3.1	0.4	9.2	14.8	62.8
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	45,006 (2.0)	34.6	19.8	9.8	41.2	13.6	27.3	2.5	2.4	-0.8	4.8	16.4	-3.2
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	2,189 (0.1)	45.4	18.4	17.4	10.7	19.9	20.3	3.5	3.2	2.1	5.6	5.5	-0.2
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	132 (0.0)	11.7	-	-	1.6	-	-	-	-	-3.7	-4.2	-4.2	3.3
IT	FPT	FPT CORP	68,000	61,301 (2,664)	210,870 (9.3)	0.0	21.6	18.1	15.5	24.1	25.3	4.6	4.1	-1.1	0.7	4.0	88.6

Source: Bloomberg, KB Securities Vietnam



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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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